



Medicare Summit & Expo

Summit Agenda

Thursday, August 8, 2019 - Medicare Summit and Expo

7:00 am – 8:00 am – Exhibitor Move in

8:00 am – 9:00 am – Registration/Breakfast with Exhibitors

9:00 am – 9:15 am – Welcome

9:15 am – 11:15 am – General Sessions: Center for Medicare Services: The Opioid Crisis; Medicare Basics, Medicare Technology

11:15 am – 11:45 am – Break With Exhibitors

12:00 pm – 1:00 pm – Lunch With Exhibitors

1:00 pm – 2:30 pm – Breakout Sessions:

- 1:00 pm - 1:30 pm
 - Long Term Care with Mike Baker, Ritter Insurance Marketing
 - Hospital Indemnity/DVH with Brad Sumski, Ritter Insurance Marketing
- 1:30 pm - 2:00 pm
 - Legislation Impacting Rx Costs with Bill Hepscher, Canadian Medstore
 - MSA Plans with Jim Handlan, Lasso Healthcare
- 2:00 pm - 2:30 pm
 - Group Medicare Plans with Ken Peterson, Benistar
 - The Value of Client Persistency with Keith Nabb, Affordable Medicare Solutions

2:30 pm – 3:00 pm – Break With Exhibitors

3:00 pm – 4:00 pm – General Session: Senior Demographics with Katie Perumbetti, Atl. Regional Commission

4:00 pm – 5:00 pm – General Session: Technology Panel with Craig Ritter, Ritter Insurance Marketing and Dwane McFerrin, Senior Market Sales

5:00 pm – 6:00 pm – Cocktail Reception with Exhibitors: Have a Drink On Us!

Dinner on Your Own

Friday, August 9, 2019 - Medicare Summit and Expo

8:00 am – 9:00 am – Breakfast with Exhibitors

9:00 am – 9:30 am – Opening Remarks, Pat Griffey, NAHU President

9:30 am – 10:30 am – General Session: Succession Planning with Keith Nabb

10:30 am – 11:30 am – Legislative Update with John Greene, NAHU Lobbyist, and Dwane McFerrin, Senior Market Sales

11:30 am – 12:00 pm – Cobra and Medicare with Veronica Patterson, Dept. of Labor